



Great Lakes Yacht Services

Sales

Service

Storage

Repairs

June 26, 2008

Dear GLYS Storage Customer,

It has finally decided to be summer!! We have had almost a week of relatively good weather and the sun has shone for several days in a row. It seems that we went from too little water to too much all in one season.

Enclosed, please find the Winter Storage commitment form for the 2008-09 storage season. Also included is our current rate sheet. Please return this form and the \$250.00 deposit to us as quickly as possible so we may allocate space accordingly. As usual we are getting inquiries from potential new customers and want to reserve for our returning customers first.

GLYS will not be increasing our rates for storage or labor in the near future. This is in the face of increasing energy and labor costs to the company. We will try to give the same level of good service and work a bit harder to give you the best value for your dollar.

Included in our base storage price is both haul-out and launch plus bottom wash to clean most, if not all, of the summer's growth from the bottom of the boat. This rate is based on the total length and width of your boat at its widest/longest point with any swim platforms or davits included.

We have noted that some yards are running special pricing for fuel if the storage contract is returned. Please factor in not only the storage rates but what is included in that rate. Also, please note the labor rates for different facilities. We have done the homework and find ourselves to be priced, if not lower than, very competitively with all the other facilities in the area. It is easy to be fooled by special rates if there is any kind of additional work to be done to your boat.

GLYS is not perfect. We make our share of mistakes. We do, however, try harder and if we are in error we do try to make things right.

Thank you for being a past, present or future customer. We will try to make your stay here as pleasant as possible. Feel free to call with any questions.

Sheila H. Turner
Great Lakes Yacht Services Corp.

*61 Michigan Street
Sturgeon Bay, Wisconsin 54235
920-746-6247 Telephone 920-743-3444 Fax*



Great Lakes Yacht Services

Sales

Service

Storage

Repairs

August 13, 2008

Attention all Potential GLYS Winter Storage Customers:

Enclosed please find your storage contract for the 2008-2009 winter storage season. If you have already reserved your space, we appreciate that consideration on your part. Please fill in all parts of the contract and return it to us with the deposit. If you did not respond to the previous request, please do so as quickly as possible by returning the filled-in contract. We have several new and/or returning customers and want to be able to take care of everybody who wants to store a boat with us.

We, once again, have not raised our rates. This is in deference to the economy and the fact that boats are not a necessity. We appreciate your business. You have choices and we are glad that you have chosen GLYS.

Please look over the work order part of the enclosed and fill it in as soon as you can. In this way we can set up our schedule to have all work done in a timely manner. Sometimes when specific parts need to be ordered it can take weeks to months to get them. This sets many a project back.

If you have any questions, please feel free to call Carey or Sue. They will try their best to answer them for you.

If you have specified a particular date for haul-out or launch please be aware that this cannot always be accommodated. Weather and sheer numbers of owners wanting the same time slots need to be worked around. We will try our best to let you know when your vessel will be hauled/launched.

As our docks can accommodate only so many boats at one time, please stick to the time-frame given to you and do not bring your boat in unannounced. There may be not place for it or you may take a spot reserved for another customer.

Again, thank you for the trust you place in GLYS. We will try our best to return it in a job well-done. We want you to return in the future. Please take the time to stop in the office to say "hello" to us. It is always nice to see the people who go along with the boats!

Sheila Haggerty Turner
Great Lakes Yacht Services

*61 Michigan Street
Sturgeon Bay, Wisconsin 54235
920-746-6247 Telephone 920-743-3444 Fax*